

STOP BUILDING SOMEONE ELSE'S BUSINESS. START BUILDING YOUR OWN.

You've spent your career putting your skills and experience to work for someone else—leading teams, solving problems, building relationships, managing priorities, and driving results.

What if you could put that same experience toward building a business of your own?

Lightspeed Restoration gives experienced professionals a path into the \$210 billion restoration industry, backed by specialized training, advanced technology, national infrastructure, and ongoing support.



A DIFFERENT KIND OF OPPORTUNITY

Restoration responds to needs that often can't wait. Water, fire, mold, and storm damage typically require an immediate response—creating demand across multiple restoration and remediation services.

And you don't need restoration or construction experience to get started. Skills developed in sales, business development, operations, management, leadership, project management, military service, and other professional backgrounds can provide a strong foundation for business ownership.

You bring the leadership and business experience. Lightspeed Restoration provides the restoration-specific training, systems, and support.

THE SYSTEM BEHIND YOUR BUSINESS



\$210 BILLION
RESTORATION
INDUSTRY



2,500
HOME FRANCHISE CONCEPTS FRANCHISED
TERRITORIES ACROSS
NORTH AMERICA



20 YEARS
HOME-SERVICES FRANCHISING
HERITAGE

BUILD YOUR BUSINESS. DON'T BUILD THE INFRASTRUCTURE.

Lightspeed Restoration is part of Home Franchise Concepts, a home-services franchise platform with 2,500 franchised territories across North America and franchising roots dating back to 1992. Home Franchise Concepts is a subsidiary of JM Family Enterprises, a privately held company reporting \$24.7 billion in annual revenue providing leadership and stability like no other.

Instead of building every system, process, and resource from the ground up, you can focus on growing your local operation with the infrastructure and experience of established organizations behind you.

TURN YOUR EXPERIENCE INTO BUSINESS LEADERSHIP

With Lightspeed Restoration, your role is to lead the business—not personally perform every water extraction, mold remediation, or fire restoration job. The skills you've developed throughout your career can become the foundation for managing and growing a restoration business.

FROM PROFESSIONAL EXPERIENCE TO BUSINESS OWNERSHIP

YOUR PROFESSIONAL EXPERIENCE	LIGHTSPEED RESTORATION OWNER
Lead and develop teams	Recruit, develop, and lead your team
Manage projects and timelines	Oversee multiple restoration projects
Track goals and performance	Monitor sales and business performance
Build professional relationships	Develop customer, insurance, and commercial relationships
Solve complex problems	Make operational and growth decisions
Drive results	Build and grow your local operation

MANAGE THROUGH TECHNOLOGY, NOT CONSTANT JOB-SITE PRESENCE

Lightspeed Restoration's technology helps owners stay connected to active jobs without being physically present at each site. Our Xcelerate customer relationship management (CRM) platform supports reporting, tracking, and job organization, while 360-degree cameras and room-scanning technology can help produce faster, more accurate job estimates.



YOUR FRONT OFFICE NEVER CLOSES

Entering an emergency-services category can raise a valid concern:

Does a 24/7 industry mean I'm personally on call 24/7?

Lightspeed Restoration's National Call Center operates 24/7/365 at no additional cost to franchise owners. Instead of answering every call yourself, trained representatives help manage incoming customer calls and intake around the clock.

Our National Account Program provides another layer of infrastructure by connecting local owners with opportunities generated through national partnerships. As an owner, you'll still develop your local market and foster relationships within your community, while we provide additional support for generating opportunities and managing incoming customer calls.

MULTIPLE SERVICE LINES



**WATER
DAMAGE**



**FIRE &
SMOKE**



**MOLD
REMEDICATION**



**ODOR &
SANITATION**



**COMMERCIAL
RESTORATION**

A diversified service mix gives owners multiple ways to meet residential and commercial property needs.

BRING YOUR EXPERIENCE. WE'LL TEACH YOU RESTORATION.

Your professional background has already given you valuable experience in areas like leadership, communication, problem-solving, relationship-building, and managing priorities. What you may not have is restoration-specific knowledge—and that's where Lightspeed Restoration's training comes in.

Lightspeed Restoration provides two weeks of franchise training through a combination of self-paced learning, virtual instruction, and in-person sessions at the Home Franchise Concepts Experience Center just outside of Dallas, Texas. One full week of training includes hands-on instruction inside Lightspeed Restoration's \$200,000 IICRC-approved Flood House—one of only 28 in the U.S.

Our objective isn't to turn experienced professionals into career restoration technicians. Instead, it's to give you the technical foundation to effectively lead the people doing the work.

TRAINING COVERS

BUSINESS FOUNDATION
Administration & Office Setup



TECHNOLOGY
Systems & Applications



LOCAL MARKETING
Market Development



BUSINESS MANAGEMENT
Processes & Day-to-Day Operations



RESTORATION
Hands-On Instruction

A DIFFERENT APPROACH TO CASH FLOW

Lightspeed Restoration's business model is designed with the financial realities of operating a restoration business in mind. Through our National Account Program, work carries 30-day net payment terms, providing greater visibility into payment timing. Additionally, franchisees receive expert training on working with insurance carriers and navigating claims processes.



EVALUATE THE INVESTMENT LIKE A BUSINESS OWNER

You wouldn't make a major business decision without understanding the financial requirements, operating model, and available resources. Franchise ownership deserves the same level of evaluation. Here's the high-level financial commitment* for a Lightspeed Restoration franchise:

\$59,950

**INITIAL
FRANCHISE FEE**

**\$157,180–
\$268,950**

**TOTAL INVESTMENT
RANGE**

\$105,000

**REQUIRED
LIQUID CAPITAL**

**UP TO
\$32,000****

**IN-HOUSE FINANCING
AVAILABLE**

Your investment provides access to an established franchise system that includes initial training, advanced technology, marketing resources, continued operational guidance, and 24/7 National Call Center support.

FROM INQUIRY TO OWNERSHIP

- 1. // START THE CONVERSATION**
Connect with the Lightspeed Restoration franchise development team.
- 2. // EVALUATE THE OPPORTUNITY**
Review the investment, available territories, owner role, training program, and franchise support.
- 3. // COMPLETE THE DISCOVERY PROCESS**
Get to know Lightspeed Restoration and complete the qualification process.
- 4. // PREPARE FOR LAUNCH**
Complete training and get your local operation up and running.
- 5. // BUILD YOUR BUSINESS**
Put your leadership experience and Lightspeed Restoration's systems to work.

NOW, BUILD SOMETHING OF YOUR OWN

You've spent your career putting your experience to work for other organizations. Now, it's time to start building a business of your own.

Request information to explore franchise ownership with Lightspeed Restoration.